

LAGOS OF THE WORLD

Investor guide



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WHY INVEST IN LAGOS?

Main factors of competitiveness and attractiveness



Strategic location.

Coastal municipality with opportunities for the blue economy. Proximity to a wide range of science and technology infrastructures that are part of the Algarve Regional Innovation Ecosystem.



Tourism potential.

Endogenous resources contribute for a diversified tourist offer. Main segments: sun and beach, nature and landscape, culture and gastronomy, nautical tourism, golf, health and wellness and ecotourism. Top 10 *Green Destinations People's Choice Awards 2021*.



Sustainability.

Lagos municipality's commitment recognised with the Green Flag Award 2022 (ECOXXI). Lagos was chosen by the University of Algarve as a pilot town in *SuSTowns*, an Interreg-MED project that aims to promote sustainable tourism.



Digitalisation and innovation.

The City Council has established strategic partnerships in the digital field (Algarve STP, NOVA IMS). The collaboration with Algarve STP contributes to the development of the innovation ecosystem of the municipality and the Region.



Life quality.

Safety, multiculturalism, sustainability, creative culture, climate, proximity to the sea, and offer of local services are some of the factors that contribute to the quality of life in Lagos. National certification of "Sports Friendly Municipality".



Natural and cultural heritage.

Famous for its beaches and natural landscapes such as the "Ponte da Piedade", the municipality also has a vast heritage and a unique history associated with the Portuguese Discoveries.



Business environment and incentives.

Openness to investment, fiscal benefits for companies located in Lagos, and the presence of structures and services that facilitate the creation and development of businesses (*Espaço Empresa, Fábrica do Empreendedor, StartLab – Business Incubator, and CoLagos – Municipal cowork space*).



Business networks and partnerships.

Integration of the municipality in a wide range of networks and partnerships that support entrepreneurs, such as: Global Final AICEP Portugal, IAPMEI, T-Invest, *Algarve Acolhe*, Algarve STP, CRIA, InvestAlgarve, NERA and the University of Algarve, among others.

LAGOS

Territorial context





33.494

residents
2021

7,2%
of Algarve

+7,9%
2011-2021



13.865

persons employed
in establishments
2021

6,8%
of Algarve

+2,7%
on average per year
2011-2021



6.263

establishments
2021

7,7%
of Algarve

+3,6%
on average per year
2011-2021



744.638 €

turnover
of establishments
(thousands)
2021

5,9%
of Algarve

+3,0%
on average per year
2011-2021



29

establishments
per km²
2021

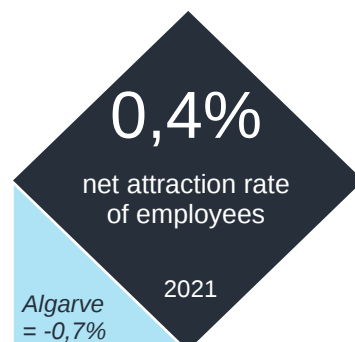
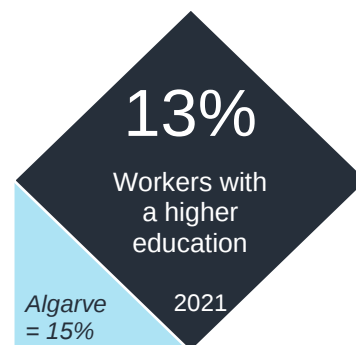
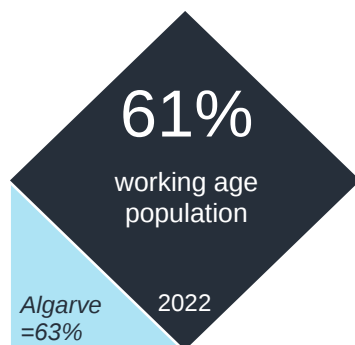
16
per km²
of Algarve

119.000 €
turnover per
establishment

LAGOS IN A NUTSHELL

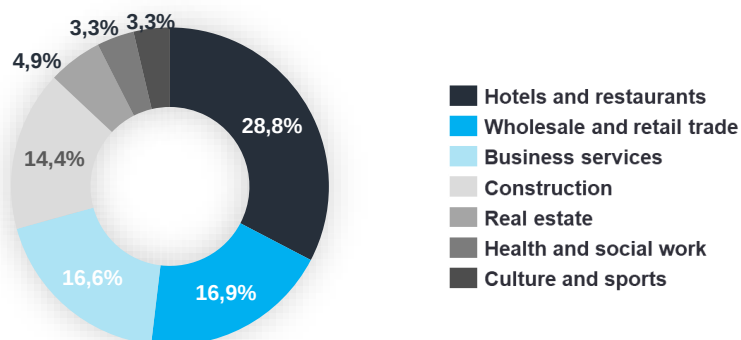
People

LABOUR MARKET



EMPLOYMENT PER INDUSTRY

2021

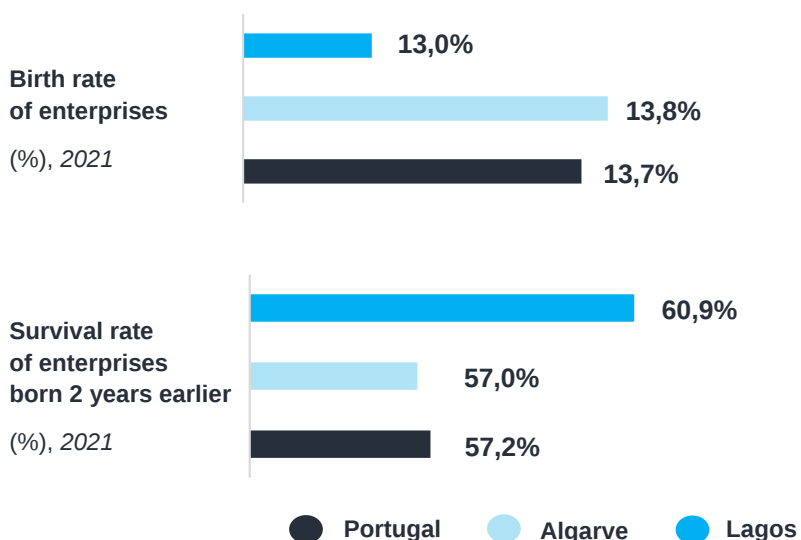
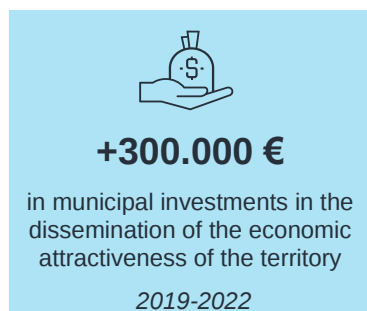


Source: National Institute of Statistics.

Notes: "Workers" exclude self-employed people; Net attraction rate of employees formula: difference between employed population inflow and outflow between year n-1 and year n/ average number of employed population between year n-1 and year n)*100; "Business services" includes transports and storage, information and communication activities, professional, scientific, and technical activities, and Administrative and support service activities.

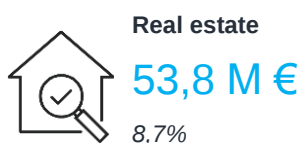
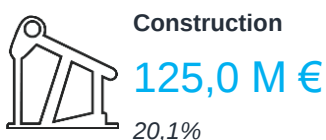
Local economy and businesses

ENTERPRISES AND INVESTMENT



INDUSTRIES WITH THE HIGHEST TURNOVER

Turnover (M€) and contribution to the total turnover in Lagos (%), 2021



Source: National Institute of Statistics.

Notes: Birth rate of enterprises formula: number of new enterprises in a year divided by the total number of enterprises in the same year; Tourism includes Hotels and restaurants activities and Travel agency, tour operator and other reservation service and related activities.

STRATEGIC INDUSTRIES

Sustainable tourism	134,4 M € turnover in 2021	18,1% contribution to the total turnover in Lagos	+3,6% on average per year 2011-2021
Cultural and creative industries (green)	13,2 M € turnover in 2021	1,8% contribution to the total turnover in Lagos	+7,9% on average per year 2011-2021
Blue economy	62 projects approved in Lagos since 2016 within "Programa Operacional Mar 2020"	+38 projects approved in Lagos 2019-2021	
Information technologies	5,0 M € turnover in 2021	0,7% contribution to the total turnover in Lagos	+12,5% on average per year 2011-2021

Source: National Institute of Statistics.

Lagos on the move ...

Example of projects that contribute for the industry ecosystem in Lagos

	SuSTowns Lagos municipality selected as the Portuguese pilot town for a programme aimed at promoting sustainable tourism - initiative financed by the European Union's Interreg MED Programme.
	Laboratory for Creative Activities Cultural association active in several areas of culture with the main objective of stimulating and promoting artistic production in the Algarve region.
	Congelagos Seafood transformation and freezing plant recognized as a key project for the fishing industry in Portugal – partially financed by “Programa Operacional Mar 2020”.
	BrandHero Technology-driven e-commerce company focused on the acquisition and digital roll-up of high-performing micro e-commerce brands. Active in 5 countries with its operations network based in Lagos.

Sustainable tourism

4.055

individuals employed
in 2021

29,2%

contribution to the total
employment in Lagos



+4,5%

on average per year
2011-2021

134,4 M €

turnover in 2021

18,1%

contribution to the total
turnover in Lagos



+3,6%

on average per year
2011-2021

1.476,7 m

nights spent in 2022
7,7% of Algarve

47,7%

occupancy rate (beds)
in 2021

Sun and sea

main tourism
segment

Featured project in Lagos

SuSTowns

Lagos was selected as a pilot-town for the Interreg-Med SuSTowns programme whose main objective is **to promote sustainable tourism** in small towns of great historical value, small coastal islands, and small inland towns along the Mediterranean coast.

The programme was funded by ERDF/IPA and promoted in Lagos by the University of Algarve.

Specific objectives:

1. To produce a **diagnosis of local sustainability**;
2. To develop **new tourism products**;
3. To design a **marketing plan** for the new products;
4. To define a **local action plan** with initiatives involving public and private partners;
5. To organise a **local action group** to receive training;
6. To participate in the **international network** of Mediterranean small towns.



<https://sustowns.interreg-med.eu/>

Strengths and opportunities of sustainable tourism



Tourism in Portugal is expected to grow at an average annual rate of 20% between 2021 and 2027

Rapid recovery and growth of tourism flows are expected in the coming years. The national Plan "Reactivate tourism and build the future" with a budget of 6 billion euros aims to prepare companies for the transformation of the industry towards a higher level of value creation. The Plan foresees that the industry will exceed 27 billion euros in tourism revenue by 2027.



Real estate investments with a focus on sustainability

The real estate industry in Lagos is proving attractive, with significant growth in turnover and employment between 2011 and 2021 (+4,5% and +3,6% on average per year, respectively). Local strategy for economic development values real estate projects with a focus on sustainability and inclusion, namely projects that incorporate the latest innovations around bio-architecture, energy efficiency, and waste management, while also offering inclusive and accessible solutions to the entire community.



The digital revolution in tourism

The growing digitalisation trend requires companies operating in the tourism industry to transform their current business and operational models, so they do not lag in the integration processes in the global value chains and in the digital business ecosystems. The municipality's strategic plan for the tourism industry until 2027 prioritises the required digital transformation, being the motto of the strategy "LAGOS SMART DESTINATION".



Rise of digital nomads

The pandemic crisis accelerated the growth of digital nomads, a segment that contributes to the increased demand for differentiated services and creates new industry opportunities. Portugal has been listed among the top destinations for digital nomads, and Lagos is on the rise to position itself as a destination of excellence for this target population, benefiting from the Mediterranean climate, the proximity to the sea, its cultural identity associated with the historic centre, and the local quality of life.

Cultural and creative industries (green)

456

individuals employed
in 2021

3,3%

contribution to the total
employment in Lagos



+5,7%

on average per year
2011-2021

13,2 M €

turnover
in 2021

2,1%

contribution to the total
turnover in Lagos



+7,9%

on average per year
2011-2021

63,2 M €

Revenues of live
shows in 2021
(#3 of Algarve)

13

cultural real estate
in 2021
(#6 of Algarve)

Featured project in Lagos

Laboratory for Creative Activities

Laboratory of Creative Activities - LAC is a non-profit cultural association with activity in various cultural sectors such as sculpture, painting, ceramics and music. Its main objective is to promote artistic creation in the Algarve region.

The **ARTURb** is a unique project that involves some of the most important names in the urban art scene. It offers a period of artistic residence in LAC, it has an exhibition component, and several public art interventions in the city of Lagos. This project enables:

1. the exchange of ideas and the development of new concepts through **intercultural artistic exchange**;
2. the confrontation of aesthetic and cultural realities and the **free circulation of art**;
3. the creation of synergies through talent decentralization and artistic participation, that **encourages and adds value to cultural tourism** in the municipality.



www.lac.org.pt/

Source: National Institute of Statistics.

Notes: statistical information presented above includes Arts, entertainment, and recreation activities, Publishing activities, Programming and broadcasting activities, and Motion picture, video and television programme production, sound recording and music publishing activities to obtain a proxy value; the cultural real estate that forms part of the cultural heritage belong to the categories of monuments, ensembles or sites.

Strengths and opportunities of creative industries (green)



Alliance between tourism and cultural and creative industries

The tourist attractiveness of Lagos, recognized nationally and internationally, is a competitive advantage that stimulates the activity and exposure of creative industries. Several initiatives in the municipality such as heritage itineraries and cultural marketing, but also innovative projects such as the Laboratory of Creative Activities continue to strengthen the community of cultural and creative operators, and the artistic exchange nationally and internationally. Creative and sustainable tourism is a key area of focus for local development.



Creative industries as a driver of critical mass

Based on the economy of agglomeration and critical mass principle, the cultural and creative industries play a central role in the external notoriety of the territories. The Portugal 2030 national strategy reflects the relevance of the industry, establishing its promotion as a key priority for the future of the country's competitiveness. The municipality of Lagos has factors favourable to the development of these activities, such as the richness of local heritage and cultural resources and the proximity to the University of Algarve - a position that is confirmed by the sharp growth trajectory of the industry. Lagos is home to a set of entrepreneurial initiatives and solutions with a high creative focus that promote the green economy, innovation and sustainability, and other activities with a strong orientation towards sustainable business models.

Blue economy

78

projects approved in Lagos
since 2016 within
“Programa Operacional Mar 2020”

Algarve

2nd region of Mainland
Portugal with the highest
number of applications
to Mar 2020



+53

projects approved
in Lagos
2019-2023

Areas of activity

- ▶ Fisheries, aquaculture, processing and trade of their products
- ▶ Non-living marine resources
- ▶ Ports, transport and logistics
- ▶ New uses and resources of the sea
- ▶ Recreation, sport, culture and tourism
- ▶ Shipbuilding, maintenance and repair
- ▶ Maritime equipment
- ▶ Maritime infrastructure and works
- ▶ Maritime services

Featured project in Lagos

Congelagos

The **freezing and processing unit for fishery and aquaculture products**, in the locality of Odiáxere, is recognized as a structuring **private investment project** for the fishing industry at a national level, having benefited from the fund associated with “Programa Operacional Mar 2020”. Inaugurated in 2019, the unit is **equipped with advanced technologies** for processing, cold production and freezing, having the capacity to process 300 tonnes of fish daily, produce 24 tonnes of ice daily and store 5.400 tonnes of frozen products.

Distinctive factors of the project:

1. **Size of the investment** (about €20M, support of about €6.5M from Mar 2020);
2. Based on the **360° sustainability concept**;
3. **Innovation and advanced technology**;
4. **Partnerships** with fishermen associations and the main Portuguese institutes of management and maritime research;
5. **Transparency** through traceability systems, international certification, and audits.



CONGELAGOS

congelagos.com

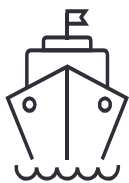
16] Source: National Institute of Statistics.
Note: “Programa Operacional Mar 2020” is a national programme that sets the strategic priorities for the blue economy, identifying the investments eligible for European Maritime and Fisheries Fund support.
1. According to most recent data available

Strengths and opportunities of the blue economy



Investment in the blue economy eligible for EU funds

Investment in the blue economy is a national goal for the short and medium term. The Portugal 2030 strategy allocates about 380 million euros to the thematic programme of the blue economy. At the intersection between the Mediterranean Sea and the Atlantic Ocean, Lagos holds a privileged position for the exploration of the blue economy. Investments in the industry located in Lagos may also be eligible for the regional programme of Algarve with a planned allocation of 780 million euros.



A network of infrastructure and skills in Lagos

Lagos has a port infrastructure, and the municipality is the area of intervention of several projects co-financed by *Mar 2020*, in different areas of activity, ranging from fishing to aquaculture and from the processing and freezing of fish to ship repair. These investments are an example of the growing dynamism of the local blue economy ecosystem.



Commitment to innovation and exploitation of marine resources

The exploitation of blue biotechnology is pointed out as an area of the future for the industry. The strategic vision of the Portuguese economic recovery plan recommends companies in the sector to explore new areas of the food industry, biotechnologies, and biofuels, namely using algae and microalgae, where there are already local known advantages. Lagos is close to knowledge centres specialised in sea resources (Algarve Centre of Marine Sciences, CCMAR – University of Algarve).

Information Technologies

114

individuals employed
in 2021

0,8 %

contribution to the total
employment in Lagos

▲ +3,7%

on average per year
2011-2021

5,0 M €

turnover
in 2021

0,7 %

contribution to the total
turnover in Lagos

▲ +12,5%

on average per year
2011-2021

66

fixed broadband subscriptions per
100 inhabitants in 2020
(#3 municipality in Portugal)

91

enterprises
2021

▲ +31

enterprises
2011-2021

Featured project in Lagos

BrandHero

BrandHero is a technology-driven e-commerce company whose mission is to **digitally optimise and scale high-performing e-commerce micro-brands**. BrandHero focuses on online businesses (Amazon FBA, Shopify, among others) with a demonstrable track record of profitability and positive user reviews.

The company operates in 5 countries: Portugal, the United Kingdom, Ireland, the United States, and Spain. The operational plant is located in Lagos, and the centre for marketing content production and brand management is Madrid.

BrandHero is a local reference for its technological, innovative, and creative culture, and for its expansion evolution and potential. BrandHero is as a **one-stop shop** where clients can enjoy different services such as:

1. Supply chain management;
2. Financial analysis;
3. Operations management;
4. Social media;
5. Product development.



Strengths and opportunities of Information Technologies



Investment in the digital transition

Digitalisation is on the national and regional agenda for 2030. The national economic recovery plan expects investments of around 650 million to strengthen the digitalisation of the Portuguese economy until 2026. At regional and local levels, various initiatives contribute to the development of a technological ecosystem and, consequently, to the attractiveness of Lagos in these areas - Digital Innovation Hub (Algarve STP), Blockchain in SMEs (CRIA project), Big Data (a partnership between Lagos City Council and Nova IMS college), brand Algarve Tech Hub.



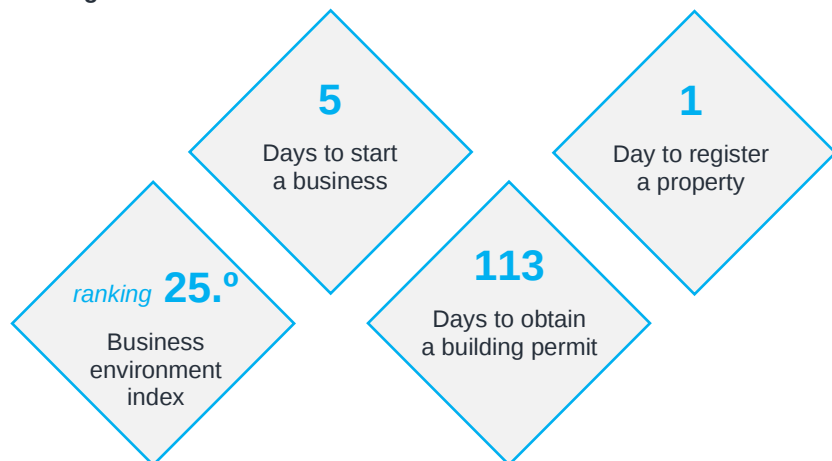
Lagos: intelligent city and destination

Growing municipal investment in managing and processing large data sets (Big Data) to promote urban intelligence in the territory. The partnerships established over time and the motto of the local tourism strategy “LAGOS SMART DESTINATION” contribute to the growth of Information Technologies areas. At a regional level, the RIA project (Algarve Smart Region) has a budget of €1.121 million to accelerate regional digital transformation and create a smart ecosystem operating in diverse areas.

INVESTMENT SUPPORT CONDITIONS

BUSINESS ENVIRONMENT

Portugal



Portugal ranks 25th out of 190 countries in the business environment index (*ease of doing business*). The 25th place results from safety and social stability and emphasizes the country's efforts in topics such as reducing the cost and time of starting a business. On average, it takes 5 days to start a business, 113 days to obtain a building permit and 1 day to register a property.

At the local level, **Lagos** offers an attractive business environment due to the existence of incentives for competitiveness, through the promotion of training and business innovation.

Starting a business

In Portugal, entrepreneurs can register their businesses online to create limited liability companies, private limited companies or partnerships, and public limited companies:

- **Online business registration:** it has a minimum cost of 220 euros and is carried out through *Portal do Cidadão* (electronic access channel to government services);
- **Business registration on the spot:** carried out at the *Empresa na Hora* offices (a service to reduce bureaucracy and facilitate the business creation process), taking little less than an hour and with an associated cost from 360 euros.

In Lagos, any citizen can go to *Empresa na Hora* and ask for more information at the Lagos' Land and Commercial Registry office.

Business setup

To set up a business, the entrepreneur will have to go through a registration or licensing process:

- **Zero licensing:** provides for the simplification of licensing processes. After completing all the formalities with the City Council, companies can start their activity quickly by filling in a declaration made available at the *Balcão do Empreendedor* (Entrepreneur's Desk), on the *Portal do Cidadão*;
- **Industrial registration and licensing:** necessary for installing or modifying industrial establishments. The identification of the coordinating entity of the procedure depends on the economic classification of the industrial activity and its location;
- **Licensing of tourism activities:** it depends on specific requirements for different projects, such as Local Housing; Resorts; Travel and Tourism Agencies; Tourist Animation Agents.

Job creation

The hiring of human resources can be supported by incentive systems for job creation, mainly from applications made under *Portugal 2030*, *Algarve 2030* or *IEFP*, which aim to support:

- Projects to create their own job or company by unemployed or inactive people who want to return to the labor market;
- Investment projects for the expansion of small and micro enterprises or for the creation of new companies and businesses.

Internacionalisation

- ***Internacionalizar + Algarve Project:*** promotion of training activities for internationalisation, and management of synergies across industries with potential for internationalisation in the region;
- **Main economic sectors:** Tourism (ecotourism, nautical tourism and nature tourism); Agri-food; and blue economy. According to the *Internacionalizar + Algarve* project, the blue economy accounts for 63% of the Algarve's internationalisation potential;
- **Event promotion in the Municipality:** promotion by local, regional and national public and private infrastructures of the entrepreneurial ecosystem to stimulate business activity.



Available resources

Local programmes and projects



Espaço Empresa: personalised help desk with support services for business creation and management, particularly helpful in speeding up the relationship with Central and Local Public Administration. Service provided in collaboration with IAPMEI.



Fábrica do Empreendedor (“Entrepreneur Factory”): infrastructure with free municipal support services in the areas of employment, qualification, business creation and local entertainment.



Startlab: local business incubation project promoted by Lagos City Council in partnership with SEA.



CoLagos: a multidisciplinary *coworking* space that aims to stimulate activities focused on entrepreneurship, culture, and training*.



Local Integration Support Centre for Immigrants (CLAIM): personalised help desk with free support services in the social, legal, economic, and other relevant areas.



Emigrant Support Office (GAE): personalised help desk for Portuguese citizens returning to Portugal, providing free support services in the social, legal, and other relevant areas.

* Additionally, there are coworking spaces of private initiative, such as CENTRO - Work & Event Space, Cowork Lagos, The Office - Lagos Cowork, Lagos Digital Nomads, Cowork Giramar, Lagos Digital Nomads - Cowork at Mar d'Estórias, which contribute to attract workers and digital nomads to the municipality.

Regional programmes and projects

As instruments to support entrepreneurs, there are significant number of regional benefits and incentives aimed at promoting economic competitiveness, among them:

Inova Algarve 2.0 project: it aims to strengthen the business capacity of SMEs in the region, to develop innovation processes and to stimulate cooperation.



Algarve Business Areas: project part of Algarve REVIT+ that aims to revitalize the business areas of Algarve through capacity building and promotion of installed SMEs



Business networks and partnerships

The municipality of Lagos establishes partnership networks with economic and social agents to promote initiatives that boost the local economy through job creation and the growth of strategic industries.



AICEP: government business entity focused on promoting the expansion of Portuguese companies into foreign markets and on encouraging foreign companies to invest in Portugal.



IAPMEI: in the scope of the Ministry of Economy and Maritime Affairs and covering all fields of industry, except tourism, IAPMEI's mission is to promote competitiveness by strengthening SME innovation, entrepreneurship and business investment.



Invest Algarve: customised service for entrepreneurs interested in starting their economic activity in Algarve.



Algarve STP: non-profit private association that aims to empower the technological ecosystem in Algarve to transform the region into one of the most competitive in southern Europe



Algarve Acolhe (“Algarve welcomes”): online platform that provides information about business areas, identifying respective features and availability, accessibility, and relevant contacts.



T-Invest: platform that centralizes information on benefits provided by local governments to entrepreneurs and on available business areas.

Infrastructures

Science and Technology

Universities, colleges, research and development centres



Algarve University (UAlg)

Faro, distance of 90 km

- **Faculties:** Human and Social Sciences; Science and Technology; Economics; Medicine and Biomedical Sciences; Education and Communication; Management, Hospitality and Tourism; Health; Engineering.
- **Research units*:** Algarve Centre of Marine Sciences (CCMAR); Marine and Environmental Research Centre (CIMA); Centre for Research in Tourism, Sustainability and Well-being (CINTURS); Centre for Electronics, Optoelectronics and Telecommunications (CEOT); Algarve Biomedical Centre Research Institute (ABC-RI); Arts and Communication Research Centre (CIAC); Algarve Centre of Technology Research (CINTAL); International Centre of Territory and Tourism Research (CIITT); Signal Processing LABoratory.
- The University of Algarve offers a business incubator managed by CRIA (entrepreneurship and technology transfer unit).



ISMAT - Manuel Teixeira Gomes Higher Institute

Portimão, distance of 32 km

- **ISMAT departments:** Business Sciences and Information Technologies, Psychology and Physical Education; Law and Social Sciences; Architecture, Arts and Design.

In Lagos are also located two high schools with vocational education in electrical engineering, automobile mechatronics, computer systems management and programming, and laboratory analysis.

The educational profile of local inhabitants reveals that the proportion of the population with complete higher education is among the highest in the Algarve region, corresponding to 12,3%.

Business areas

Chinicato Municipal Business Area



27 lots

Industries here: *manufacturing; construction; wholesale and retail trade; repair of motor vehicles and motorcycles; administrative and support service activities; arts, entertainment and recreation.*

Chinicato Business Area (Pinheiral)



36 lots

Industries here: *manufacturing; construction; wholesale and retail trade; repair of motor vehicles and motorcycles; transporting and storage; real estate activities; professional, scientific and technical activities.*

Marateca Business Area



68 lots

Industries here: *manufacturing; construction; wholesale and retail trade; repair of motor vehicles and motorcycles; transporting and storage; real estate activities; professional, scientific and technical activities; water supply; sewerage; waste management and remediation activities; arts, entertainment and recreation; Accommodation and food service activities.*

Benefits and regulations

CIT (*IRC*)

The standard rate of Corporate Income Tax is **21%** in Mainland Portugal.

For **SMEs** with activity in agricultural, wholesale and retail trade or manufacturing a rate of **17%** applies to the **first €25.000**, and the standard rate to the remainder.

VAT (*IVA*)

Value Added Tax is a tax applied to sales or services provided in Portugal:

- **reduced rate of 6%** in Mainland Portugal for goods and services on list I of the VAT Code (*CIVA*);
- **intermediate rate of 13%** in Mainland Portugal for goods and services on list II of the VAT Code (*CIVA*);
- **standard rate of 23%** in Mainland Portugal for the remainder.

Personal income tax (*IRS*)

Personal Income Tax - applies to the income of citizens resident in Portuguese territory and non-residents who earn income in Portugal.

The Municipality **abdicates the variable participation rate in the IRS**, offering it to its residents.

Municipal Property Tax (*IMI*)

IMI applies to taxable value of the property for rural and urban buildings.

Reduction from 0.34% to 0.3% (2024) applicable to urban buildings in all parishes, including a 20% reduction in the IMI rate to be applied to urban buildings leased for permanent housing. It will also be maintained, in 2024, the reduction of the tax according to the number of dependents that make up the household.

Municipal Surcharge (*Derrama*)

In addition to corporate income tax, “*Derrama*” is a Municipal Surcharge levied on the taxable profit of the year before the deduction of tax losses. In 2024 “*Derrama*” will not be charged on the taxable profit of companies subject to CIT, as has been done since 2021.

Incentives for urban rehabilitation

The Urban Rehabilitation Area (ARU) of the city of Lagos was defined in 2012 in *Diário da República* (official gazette of Portugal), and it is based on a rigorous diagnosis in which the Strategic Programme for Urban Rehabilitation (PERU) is presented. Some tax benefits were created for rehabilitation projects in the ARU:

VAT (IVA)

Reduced VAT rate of **6%** on building works according to VAT Code (CIVA).

Personal income tax (IRS)

Deduction to taxable income of 30%, up to the limit of €500 of the costs incurred by the owner related to rehabilitation works.

Capital gains earned by IRS taxpayers residing in Portuguese territory are taxed at the autonomous rate of 5%, without prejudice to the option for inclusion if these gains derive entirely from the disposal of real estate located in ARU recovered under the terms of the respective building rehabilitation strategies defined by the Municipality.

Property income is taxed at a reduced rate of 5% after completion of renovation building works under the terms of the respective strategies for the Urban Rehabilitation Area (ARU).

More information [here](#) (in Portuguese).

LOCAL FISCAL INCENTIVES

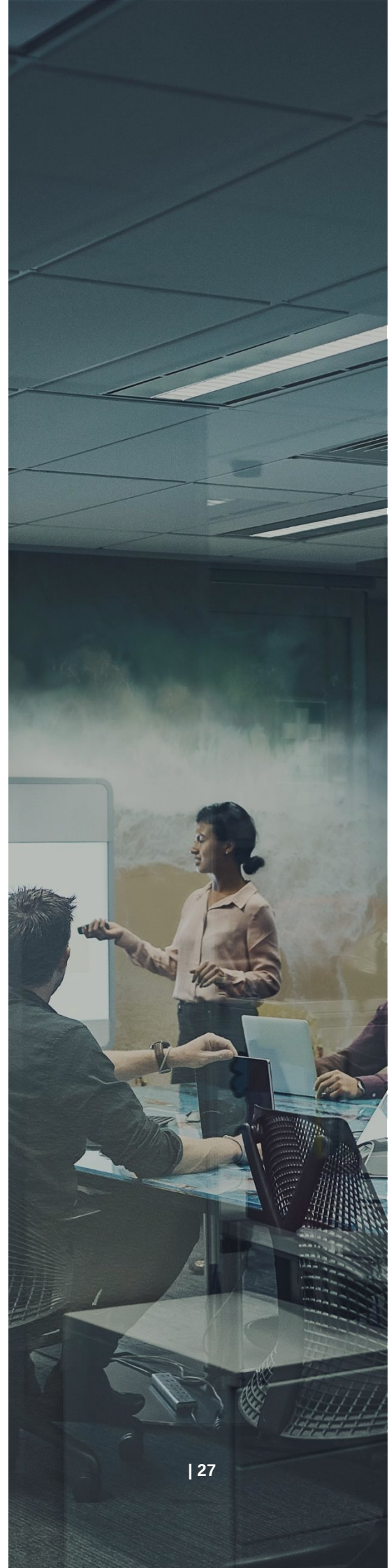
Other regulations

- **Municipal Regulation for Urbanisation, Building works, Fees, and Urban Compensation of the Municipality of Lagos;**

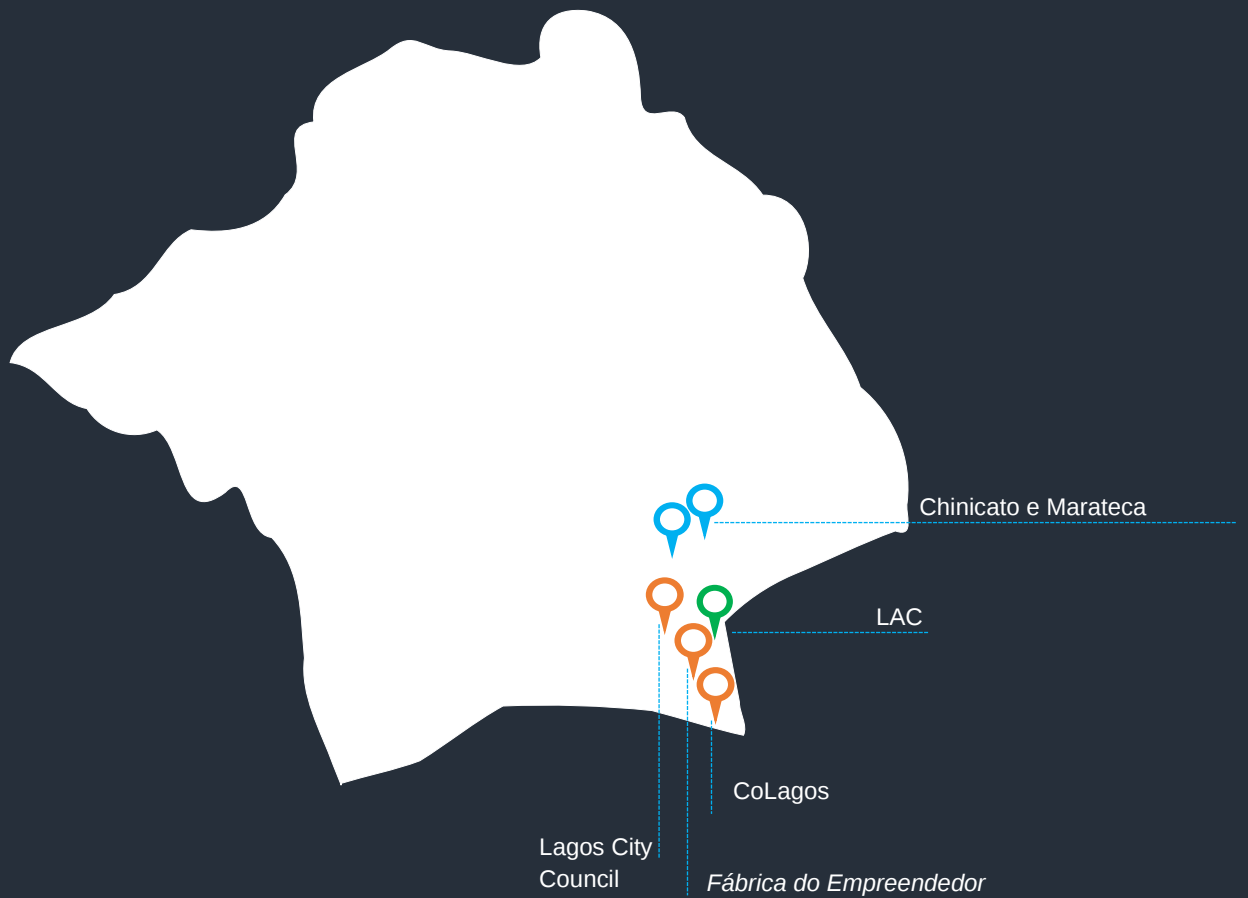
Available online in Portuguese: cm-lagos.pt

- **Regulation and Table of Licences, Fees, and other Municipal Revenue.**

Available online in Portuguese: cm-lagos.pt

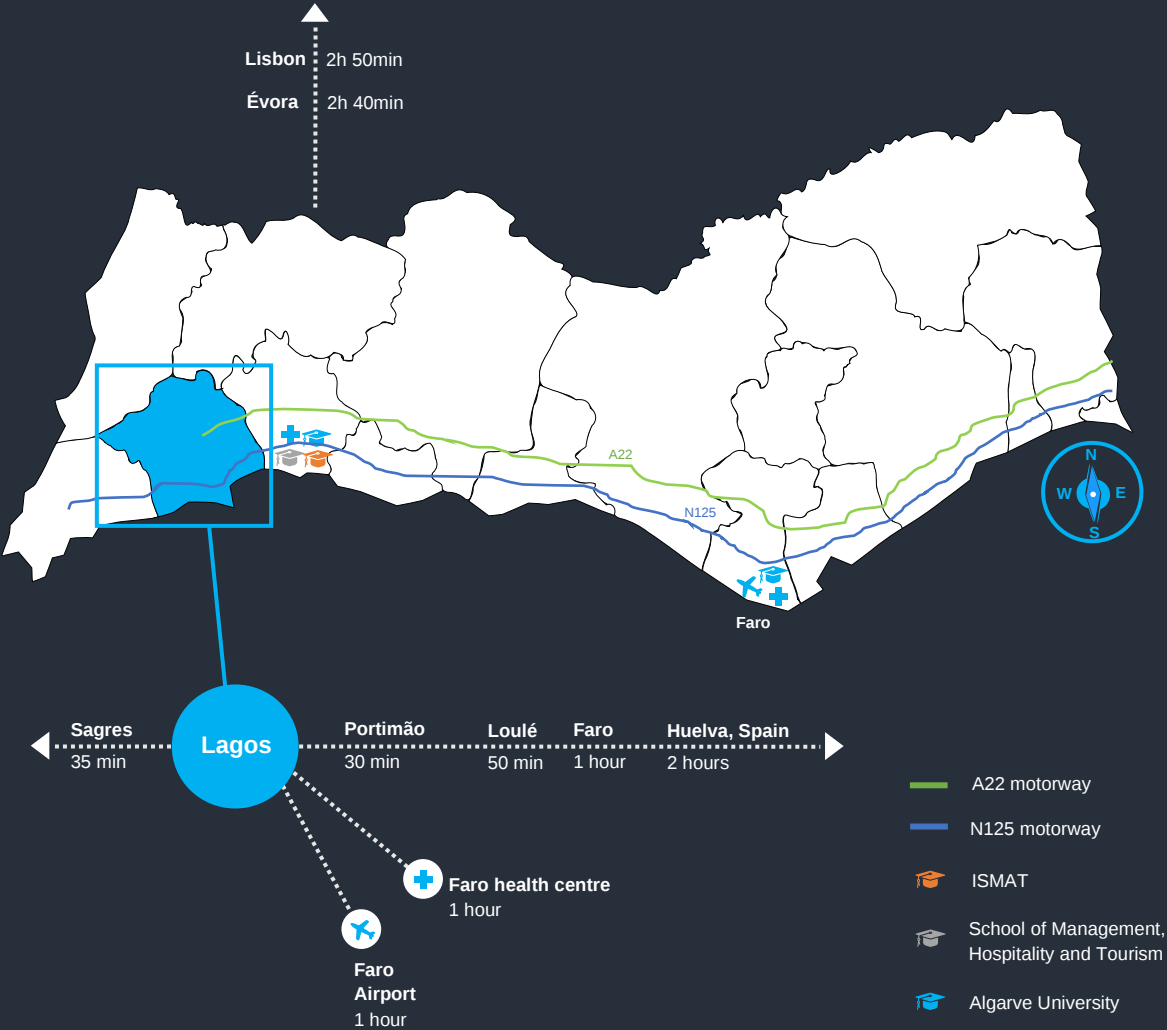


LAGOS

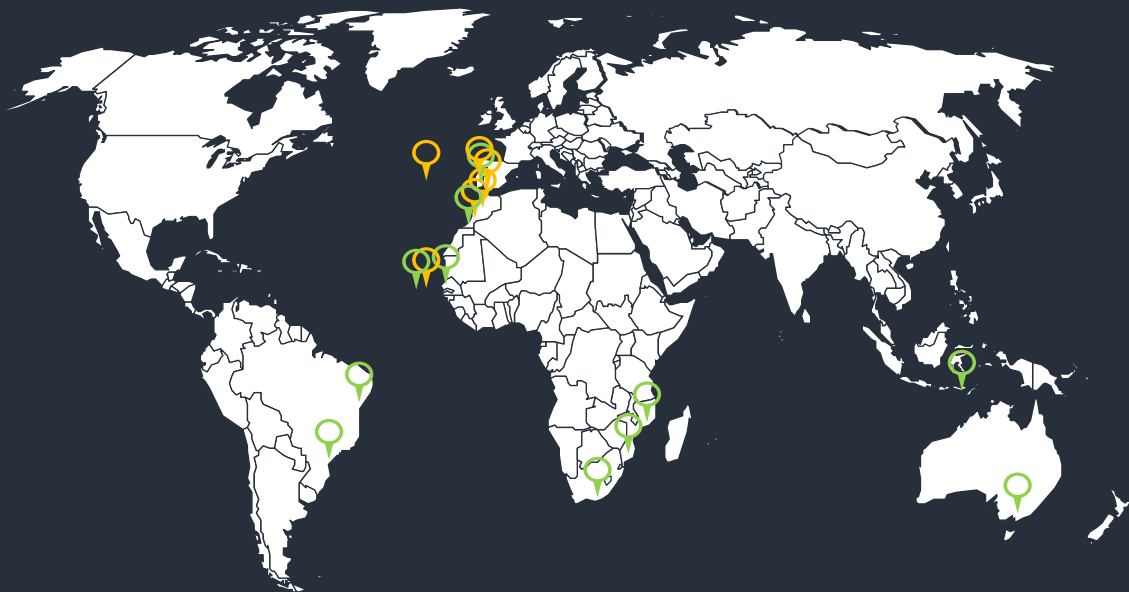


-  | Business areas
-  | Featured projects in Lagos
-  | Investment support resources

ALGARVE



INTERNATIONAL COOPERATION



| Twin towns

- Palos de la Frontera (Spain)
- Torres Vedras (Portugal)
- Ribeira Grande de Santiago (Cabo Verde)
- Ribeira Grande (Portugal – Azores)
- Ksar El Kébir (Morocco)
- El Jadida (Morocco)

Twin towns consist in cooperation and exchange arrangements between municipalities of different geographic locations, promoting cultural exchange, knowledge sharing, and marketing actions. These agreements also facilitate trade and commercial relations.

| Cooperation initiatives with

- Comuna Urbana de Boujdour (Morocco)
- Pemba (Mozambique)
- Calheta de São Miguel (Cabo Verde)
- City of Mozambique Island (Mozambique)
- Sikka district (Indonesia)
- Ugu District (South Africa)
- Gorée Island (Senegal)
- Óbidos (Portugal)
- Guimarães (Portugal)
- Warrnanbool (Australia)
- Porto Seguro (Brazil)
- Osasco (Brazil)

Portugal is a member:

- European Union (since 1986)
- UN – United Nations
- NATO – North Atlantic Treaty Organization
- OECD – Organisation for Economic Co-operation and Development
- CPLP – Community of Portuguese Language Countries
- UCCLA – Union of Portuguese-speaking capital cities

Friendship and Cooperation tripartite agreement between Lagos City Council, Porto Seguro City Council and the *Memorial da Epopeia do Descobrimento* of Porto Seguro, Bahia State, Brazil

The municipality of Lagos is a member of several organisations, including:



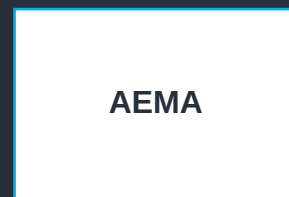
ALGARVE STP
Algarve Systems and
Technology Partnership
(Algarve STP)



**Association of Wine
Portuguese
Municipalities**



**Cittaslow International
Movement**



**European Association
of Municipalities with
a Harbour (AEMA)**



**Iberian Forum
of Walled Cities
(Cidades Amuralhadas)**



**Network of Municipalities
for Adaptation to Climate
Change**



**Portuguese
Association of
Municipalities with
a Historic Centre**



**Thematic Network for
the Protection and
Enhancement of Historic
Centres**

FUTURE PROJECTS

Reconversion of business areas

Project part of the new generation of infrastructures supported by the Recovery and Resilience Plan (RRP) with an estimated investment of over €5 million (excluding VAT) and public funding of €4,14 million (excluding VAT).

The financial support is for projects that contribute for greater **resilience**, **sustainability**, and **digitalisation** of business areas in the following domains:

1. **Energy production and storage** from renewable sources intended for self-consumption and communities of renewable energy (*Comunidades de Energía Renovável*);
2. **Green mobility** (electric mobility);
3. **5G coverage**;
4. **Fire prevention and protection** measures.

Investment in new generation communication networks

Expansion project for the fibre-optic network in Lagos

Objectives:

- To develop efficient cooperation models with private companies with expertise in this area;
- To invest in new generation communication networks and to offer services based on broadband networks – crucial for economic development and competitiveness;
- To increase digital inclusion, access to advanced technological services, and promote social development.

“Formação + próxima” programme

Training project to promote new skills

Objectives:

- To implement a training plan meeting the needs of the local tourism sector to strengthen investment in local entrepreneurs;
- To develop and promote skills and qualifications of human resources of the tourism sector to add value to the local business ecosystem.

Improving health services provision in Lagos

Investment in health facilities

Objectives:

- To provide the municipality of Lagos with modern health facilities and continue to promote training for new skills to management and planning teams of these health facilities;
- To reinforce the health care and wellness offer, investing in quality and comfort services for national and international users.

USEFUL LINKS

National resources

[IAPMEI](#)

[AICEP Portugal](#)

[T-Invest Portugal](#)

[Tourism of Portugal](#)

Regional resources

[Invest Algarve](#)

[Áreas Empresariais do Algarve](#) (Business areas)

[Algarve Acolhe](#)

[Algarve Systems and Technology Partnership](#)

[Inova Algarve](#)

[NERA - Business association of the Algarve region](#)

[ACRAL – Trade and services association of the Algarve region](#)

Municipal resources

[Espaço Empresa](#)

[Fábrica do Empreendedor](#) (Entrepreneur Factory)

[CoLagos - Municipal Coworking Space](#)

Featured projects in Lagos

[Interreg Mediterran - SusTowns](#)

[Laboratory for Creative Activities – LAC](#)

[Congelagos](#)

[BrandHero](#)



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